



## Capability Statement

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CollabraLink Technologies Government Solutions

**CollabraLink Technologies, Inc.**

SBA certified 8(a) SDB vendor & MBE firm  
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<http://www.collabralink.com>  
CAGE Code: 4ZYF6  
DUNS ID: 143

## Company Overview

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Government agencies look to CollabraLink Technologies to harness the transformational power of technology to create organizational efficiency and improve service delivery. Our expertise is in the automation and optimization of operational processes. Clients seek our guidance in the analysis, planning, and implementation of information technology solutions. To each project, Collabralink brings senior business acumen, thought leadership, and every requisite technology certification. CollabraLink solutions encompass the following technology processes.



### **Business Process Management**

CollabraLink's founders are leading innovators in the field of business process management (BPM). The company maintains every skill to analyze, model, implement, and optimize organizational process transformation and related enterprise application integration.

### **Enterprise Software Solutions**

Our solutions efficiently execute processes by linking people and departments across the organization to information technology resources. Enterprise technologies that we've mastered include:

- Business Intelligence
- Data Warehousing
- ERP
- Web-centric applications and portals

### **Systems Integration and Development**

We develop and manage IT systems and applications to deliver continuous process improvement across overlapping technology lifecycles. Functionality, user access, and security constantly evolve to enhance productivity, increase performance, reduce costs, and minimize risks.

### **Technology Infrastructure Support**

CollabraLink builds and supports IT systems and networks that extend user access, ensure application integrity and data security, conserve energy, and scale to meet future requirements.

### **Support Services**

As an extension of our service offering to clients, CollabraLink can provide outsourced support services to operate and maintain implemented solutions, with the result that predicted efficiencies and benefits are realized.

## Government Services

CollabraLink Technologies is authorized to provide information technology consulting and services to certain local and state governments and federal agencies. Our experienced consultants understand the demands and priorities agencies must meet to provide excellent service delivery to constituents, and we align our methodology and resources to support that goal.

As a Small Disadvantaged Business (SDB) with 8(a) certification, CollabraLink is committed to excellence in creating innovative and flexible solutions for our Federal clients. Our State and Local practice is growing as we seek strategic relationships with select government entities and opportunities.

### CONTRACT VEHICLES

**U.S. Small Business Administration : SBA 8(a) sole source vehicle**  
**General Services Administration: GSA IT 70 Schedule**

### CONTRACTOR CERTIFICATIONS

**U.S. Small Business Administration – 8(a) certified through 2017**  
**U.S. Small Business Administration – Small Disadvantaged Business (SDB)**  
**U.S. Dep. of Transportation – Disadvantaged Business Enterprise (DBE)**  
**National Minority Development Council – Minority Business Enterprise (MBE)**  
**State of Illinois – Minority Business Enterprise (MBE)**  
**City of Chicago – Minority Business Enterprise (MBE)**

### NAICS CODES

<b>517110</b>	<b>518210</b>	<b>541330</b>
<b>541511</b>	<b>541512</b>	<b>541513</b>
<b>541519</b>	<b>541611</b>	<b>561330</b>

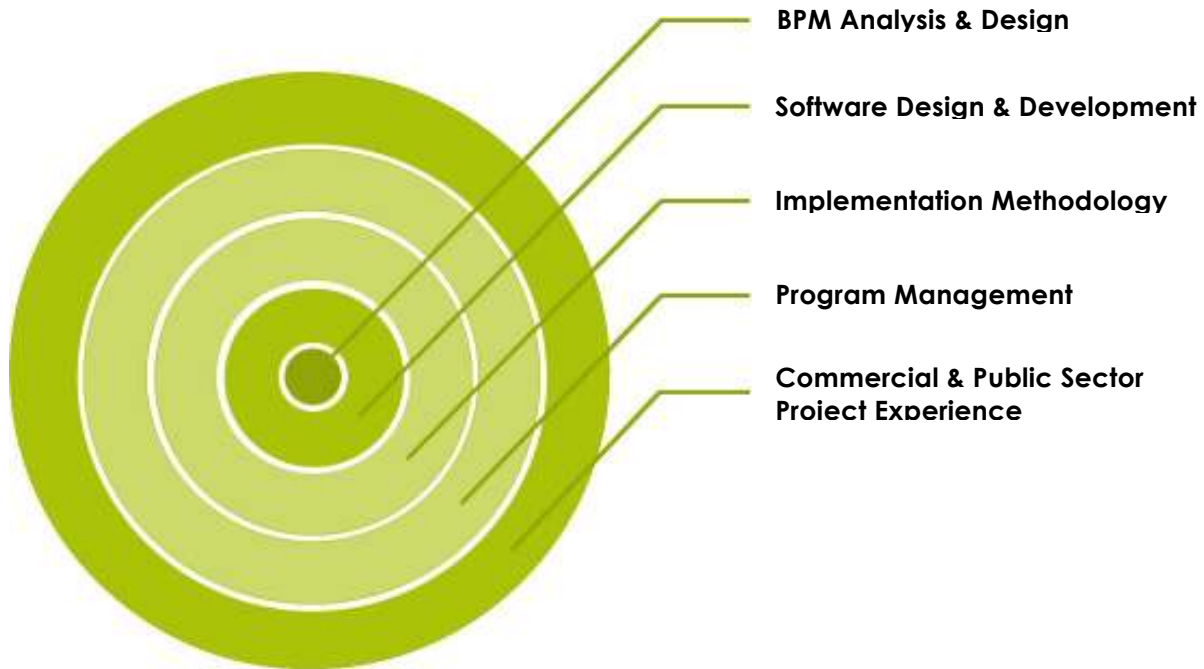
### REFERENCE INFORMATION

**CAGE Code: 4ZYF6**  
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## Core Competencies

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The CollabraLink team brings proven expertise to each client engagement. We constantly maintain and grow our core competencies, including distinct implementation methodologies for both commercial and public sector projects.



### ***BPM Analysis & Design***

Recognized authorities on business process management and process re-engineering.

### ***Software Design & Development***

Our software engineers are certified on leading ERP, database, integration, and Business Intelligence technologies. Programmers have expertise in Java, J2EE, .Net, and other requisite software development tools.

### ***Implementation Methodology***

Whether your organization seeks to reduce costs and increase profits, or is more concerned with customer satisfaction and productivity, our implementation methodology ensures consistent results.

### ***Program Management***

Superior program management that delivers every project goal. Collabralink project managers are reliable communicators, persistent organizers, and tactful negotiators as required to meet timelines and maintain budgets.

### ***Commercial & Public Sector Project Experience***

CollabraLink consultants have a proven track record of delivering IT solutions that exceed client expectations. Several representative projects are profiled herein.

## Projects Portfolio

The projects selected to profile below represent the range of solutions available from CollabraLink and exhibit the diverse skills and technologies we deploy to exceed client requirements.

### MANUFACTURING

#### Global Purchasing Automation

CollabraLink executed a meticulous project plan to achieve the executive leadership's vision of a best-in class global procurement capability. The goal was to reduce inventory and improve continuity of supply, while optimizing how the organization worked with its suppliers to gain operational efficiencies.



**The Result:** CollabraLink created a centralized and automated purchasing solution that aggregated and optimized global POs to achieve economies of scale and vendor pricing advantages.

### FINANCIAL SERVICES

#### Cash Transaction Reporting & Risk Mitigation

The client faced increasing costs to comply with IRS and SEC regulations regarding cash transactions and market trading activities. Manual tracking and reporting processes were inefficient and susceptible to fraudulent activity.



**The Result:** CollabraLink created easy-to-use dashboards so that senior managers could monitor and manage trading activity. Cash transaction processes were automated and simplified. The bank achieved significant increases in performance and efficiency with the two solutions.

### CONSUMER GOODS

#### Environmental Sustainability and Executive Financial Metrics Dashboard

Senior management required real-time visibility into all aspects of company operations to react swiftly to changing market conditions. The CollabraLink solution automated the gathering of critical operations data and presented it across the enterprise via a management dashboard using a SaaS platform.



**The Result:** More than 100 Key Performance Indicators will now be available to Pepsi executives. To date, quantifiable cost savings have translated into lower case pricing and real competitive advantage.

### PHARMACEUTICAL

#### Workflow Automation – Clinical Trials –

FDA regulations require comprehensive record keeping during all phases of drug development. The client sought to improve manual and inefficient workflow processes in its clinical trials while improving the accuracy and lowering the costs of compliance.



**The Result:** CollabraLink undertook a detailed analysis of current processes in the clinical trial program to identify potential improvements. A workflow solution was developed, including an automated approval process for each data change per FDA regulations.